

Message Text

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FM AMCONSUL GUAYAQUIL

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AMEMBASSY QUITO

UNCLAS GUAYAQUIL 765

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJ: SPECIAL TRADE OPPORTUNITY

REF: A-4119 MAY 10, 1973

1. ENGINEER RAFAEL ROBLES NEIRA, MANAGER, EMAP - EMPRESA MUNICIPAL DE AGUA POTABLE, GUAYAQUIL (THE MUNICIPAL AGENCY SUPPLYING POTABLE WATER TO GUAYAQUIL AND ENVIRONS) INDICATED IN CONVERSATION WITH ACTING ECON/COM OFFICER DANA M. MARSHALL THAT UNDER THE GOE-SPONSORED NEWLY-NAMED "GUAYAQUIL DEVELOPMENT PROJECT", 42.2 MILLION DOLLARS WILL COMMENCE TO BE ALLOCATED EARLY IN 1975 TO ENLARGE PRESENTLY EXISTING WATER SYSTEM AND TO CONSTRUCT WATER PIPELINE FROM GUAYAQUIL TO SALINAS (SEASIDE RESORT 89 MILES WEST OF GUAYAQUIL) AND OTHER INTERMEDIATE TOWNS.
2. 23.2 MILLION DOLLARS OF ABOVE AMOUNT WILL BE FINANCED BY INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (WORLD BANK) AND REMAINING 19 MILLION BY GOE.
3. 90-DAY TENDERS CALLING FOR NATIONAL AND INTERNATIONAL BIDS ON (A) BUILDING MATERIALS (MAINLY ASBESTOS CEMENT PIPING) AND (B) ENGINEERING WORK, LIKELY TO APPEAR IN NATIONAL PRESS TOWARDS END OF AUGUST 1974. WHILE NOT YET FIXED, BID PACKAGES WILL COST IN THE NEIGHBORHOOD OF 200 DOLLARS.
4. SINCE EMAP ALREADY WORKING TOWARDS OBTAINING GOE'S PERMISSION TO DO WITHOUT STATUTORY REQUISITE DEMANDING BIDDERS TO PRE-

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VIOUSLY SUBMIT PROOF OF QUALIFYING FOR EITHER SUBMISSION OF MA-

TERIALS OR UNDERTAKING OF ENGINEERING JOBS (A PROCEDURE LOCALLY TERMED "PRECALIFICATION"), ROBLES EXPECTS THAT CONTRACTS WILL BE AWARDED TO MOST QUALIFIED BIDDERS AS SOON AS BIDS ARE CONSIDERED.

5. FOLLOWING IS ROUGH LIST OF ASBESTOS-CEMENT PIPE LENGHTS TO BE BIDDED: 72-INCH DIAMETER, 14 MILES; 60-IN. DIA., 1 MILE; 20-IN. DIA., 13 MILES; 16, 20, 24 AND 36-IN. DIA., 106 MILES; 3 TO 12-IN. DIA., 125 MILES; 4 TO 16-IN. DIA. 188 MILES. CONSIDERING THAT 10 INCHES IS MAXIMUM DIAMETER PRESENTLQ PRODUCED LOCALLY , MUCH OF THE PIPE REQUIRED WILL HAVE TO BE IMPORTED.

6. POST WILL APPRECIATE ENGINEERING COMPANIES WITH INTERNATIONAL EXPERIENCE IN WATER PIPELINE CONSTRUCTION, AND ASBESTOS-CEMENT PIPE SUPPLYING, BE ALERTED TO SUBJECT PROJECT.

7. ENGINEER ROBLES PRESENTLQ AND FOR FEW MORE DAYS STAYING AT ROGER SMITH HOTEL, 18TH ST. & PENNSYLVANIA AVE., N.W., WASHDC 20006, PHONE (202) 298-7200.
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